FROM RESPONSE TO RESULT

THE BLOCK TEST

Five questions to reclaim a stalled deliverable

B — **BACK TO THE DELIVERABLE**
What were we trying to achieve?

L — **LOCATE THE MISSING ACTION**
What remains undone?

O — **OWNERSHIP**
Who can perform or authorise the next step?

C — **COMMITMENT**
What will be done, by whom and when?

K — **KEEP PROGRESS VERIFIABLE**
What evidence will confirm movement?

THE UNBLOCKING TOOLKIT

DIAGNOSE	Observe > Diagnose > Recover > Assign > Verify > Prevent
QUESTION	Outcome > Gap > Constraint > Ownership > Commitment > Verification
PUSH BACK	Recognise > Restate > Reveal > Request > Resolve
ESCALATE	Deliverable > Constraint > Impact > Authority > Intervention
OWN	One outcome owner + task executors + decision authorities + contributors
COMPLETE	Acceptance criteria + evidence + exception review

DID THE WORK ACTUALLY MOVE?

If not: what is missing, who can resolve it, and what must happen next?